

Australia's relationship with

UTAH

KEY FACTS

- **Population:** 3.205 Million (2019)
- **Major Cities:** Salt Lake City (capital & largest city), St George, West Valley City, Provo
- **Gross Domestic Product (GDP):** \$178,137 billion (2018)
- **GDP Growth:** In 2018, Utah real GDP grew 4.3%
- **Key Industries:** Mining, manufacturing and distribution, agriculture, information technologies, professional and business services, education and health services, tourism, finance, and petroleum production
- **Known for:** nick named "The Beehive State" (symbol of community in Book of Mormon), least income inequality of any state; 2002 winter Olympics (14 ski resorts), staunchly GOP state, home to Butch Cassidy, Willard Marriott, The Osmond, Five major national parks: Arches, Bryce Canyon, Capitol Reef, Canyonlands, and Zion

ECONOMIC RELATIONSHIP

- **Two-way trade:** US\$ 323 Million (2019)
- **Australian Export to Utah:** US\$ 65 Million (2019)
- **Utah Export to Australia:** US\$ 258 Million (2019)

PEOPLE TO PEOPLE LINKS

- Utah-Australian people-to-people links include study abroad partnerships between the **University of Utah** and the University of Sydney and Griffith University and The University of Utah is planning to open a Center of Excellence in Sydney
- The annual arrival of thousands of Australians to work in Utah's ski fields over the winter.
- The Australian winter Olympic teams train in Salt Lake City.
- Australia is one of the main destinations for LDS (Mormon) missionary service.
- Australian coffee shop and roastery Campos Coffee's US operations is based out of Salt Lake City.



- **The Utah World Trade Center** sent a delegation to Avalon Air show in 2019
- **Representation:** Australia's relationship with Utah is managed by the Consulate General in Los Angeles and the Consulate General in San Francisco (Managed by Austrade)
- **Consul General Los Angeles:** Ms Jane Duke
- **Consul General San Francisco:** Mr Nick Nichles

POLITICAL ENVIRONMENT

- **Governor:** Spencer James (R)
- **2020 Presidential Outcome:** Trump 58.1%
- **Senators:** Mitt Romney (R), Mike Lee (R)
- **House:** 4 Republican

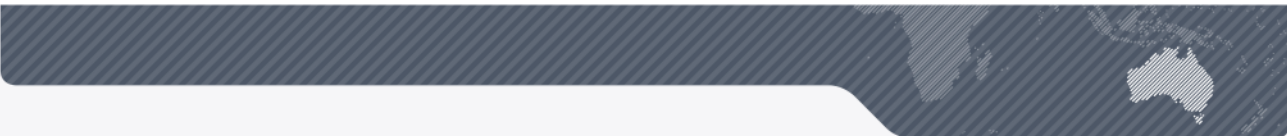
AUSTRALIAN COMMUNITY

- **Australians Living in Utah:** Melbourne's Dante Exum plays basketball for the Utah Jazz (NBA).

AUSTRALIAN BUSINESS

Over 10 Australian firms operate out of Utah, in sectors including mining, manufacturing, and road freight transport. Notable firms include:

- **Rio Tinto Kennecott's** Bingham Canyon Mine is Utah's largest private economic driver; no other private sector operation has generated more production, exports, income or jobs. It is the largest man-made excavation on Earth and accounts for over 25% of all US copper production.
- **Dyno Nobel Inc**, Industrial and Agricultural Chemical Products in Salt Lake City, is a subsidiary of Incitec Pivot Ltd – a Victoria-based corporation that manufactures fertilizers, explosive chemicals and mining services.



GLOBAL BUSINESS

- **Sinclair Oil** (Salt Lake City)
- **Nu Skin Enterprises** (Provo) Consumer Products
- **Vista Outdoor** (Farmington) Consumer Products
- **Zions Bancorp** (Salt Lake City) Financial Services
- **Sky West** (Saint George) Aerospace & Defence

SCIENCE AND INNOVATION

- **Incubators and accelerators:** BoomStartup, SUU's Small Business Development Center, Center for Entrepreneurship, Rollins Center for Entrepreneurship and Technology, Lassonde Entrepreneur Institute, Grow Utah, Miller Business Resource Center, USTAR, BioUtah, Wayne Brown Institute
- **Think tanks:** Sutherland Institute, Libertas Institute
- **Start-up environment:** Utah has long been considered a successor to Silicon Valley, often named among the cities that will follow in Silicon Valley's footsteps of creating highly successful tech businesses.

MAJOR EVENTS

- Sundance Film Festival
 - Utah Arts Festival
 - Utah Pride Festival
 - Native American Celebration in the Park
 - Twilight Concert Series
- 